

## Social Styles Inventory Scoring Sheet

1. A=Driver  
B=Amiable  
C=Analytical  
D=Expressive
2. A=Analytical  
B=Driver  
C=Amiable  
D=Expressive
3. A=Amiable  
B=Expressive  
C=Analytical  
D=Driver
4. A=Expressive  
B=Amiable  
C=Analytical  
D=Driver
5. A=Driver  
B=Expressive  
C=Amiable  
D=Analytical
6. A=Amiable  
B=Analytical  
C=Expressive  
D=Driver
7. A=Analytical  
B=Driver  
C=Expressive  
D=Amiable
8. A=Expressive  
B=Analytical  
C=Amiable  
D=Driver
9. A=Amiable  
B=Analytical  
C=Driver  
D=Expressive
10. A=Driver  
B=Amiable  
C=Expressive  
D=Analytical
11. A=Amiable  
B=Driver  
C=Expressive  
D=Analytical
12. A=Analytical  
B=Amiable  
C=Driver  
D=Expressive
13. A=Analytical  
B=Expressive  
C=Driver  
D=Amiable
14. A=Analytical  
B=Expressive  
C=Amiable  
D=Driver
15. A=Expressive  
B=Amiable  
C=Analytical  
D=Driver
16. A=Analytical  
B=Driver  
C=Amiable  
D=Expressive
17. A=Driver  
B=Amiable  
C=Analytical  
D=Expressive
18. A=Amiable  
B=Analytical  
C=Driver  
D=Expressive

**Total number of:**

Amiables =

Analyticals =

Drivers =

Expressives =

*\* The category that has the highest number is your primary social style!*

## Social Styles Key Characteristics

<b>Amiable...</b> <ul style="list-style-type: none"><li>- Supportive</li><li>- Respectful</li><li>- Friendly</li><li>- Cooperative</li><li>- Personal</li><li>- Relationship-oriented</li></ul>	<b>Expressive...</b> <ul style="list-style-type: none"><li>- Enthusiastic</li><li>- Dramatic</li><li>- Spontaneous</li><li>- Creative</li><li>- Visionary</li><li>- Intuition-oriented</li></ul>
<b>Analytical...</b> <ul style="list-style-type: none"><li>- Cautious</li><li>- Serious</li><li>- Accurate</li><li>- Detailed</li><li>- Logical</li><li>- Thinking-oriented</li></ul>	<b>Driver...</b> <ul style="list-style-type: none"><li>- Direct</li><li>- Concise</li><li>- Decisive</li><li>- Efficient</li><li>- Pragmatic</li><li>- Action-oriented</li></ul>